

Tired of the guessing game of an unstable market? Ranchers and livestock producers can protect their profitability from market volatility by using one of two insurance policy options supported by the Federal Livestock Program: Livestock Risk Protection (LRP) and Livestock Gross Margin (LGM). Take a closer look at each policy and see which is the best fit for your operation.

### LIVESTOCK RISK PROTECTION (LRP)

#### WHAT IT COVERS

A decline in the market price (based on USDA's Agricultural Market Service)

Available for: Fed cattle, feeder cattle, swine, lambs

### **HOW IT WORKS**

Producers secure a floor market price (based on CME Group feeder cattle future prices) for a certain number of head and for a specified period. If, at the end of the period, the Risk Management Agency (RMA) determines the ending value is below your policy's floor price, you may be eligible for an indemnity payment.

## LIVESTOCK GROSS MARGIN (LGM)

### WHAT IT COVERS

Losses insured against expected gross margin versus actual gross margin

Available for: Beef cattle, dairy cattle, swine

#### **HOW IT WORKS**

Dairy producers: Provides protection if feed costs rise, or milk prices drop

Cattle/swine: Calculated by the market value minus feed costs

## ADVANTAGES TO PRODUCERS



Peace of mind



Tailored



Flexible



Timely



Cost-effective

» Typically costs less

coverage options

than other available

» Federal subsidies are

available up to 55%

Confidence that you've secured a minimum price **lock** for your marketable animals while leaving the upside price potential open

Confidence that you've secured a minimum margin for your marketable animals

» No minimum head limits

» Large maximum head limits. Visit ProAg. com/LRP for the full breakdown

» No minimum or maximum head limits » Coverage levels range from **70%** to **100%** of the expected ending value of the covered animals

paid at the end of the endorsement period

» Premiums can be

» Provides the ability to adapt your feed rates to your feeding strategy to optimize your margin protected

» Producers can target specific months to market in

OFFERED: DAILY

Producers can also sell livestock 60 days prior to the policy end date (previously 30 days)

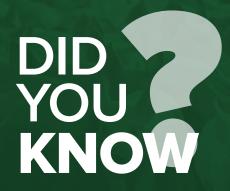
OFFERED: WEEKLY Updated from the previous one-time

monthly offering

» No brokerage fee required

» Federal subsidies are available up to 50%

» No margin calls or brokerage fee required



While producers can lock in prices through the futures market, using the futures market requires a contract for a sizable number of animals or pounds. On the other hand, both LRP and LGM offer price protection with no minimum head limits.

# RECENT POLICY CHANGES

**Livestock Risk Protection (LRP)** 

### Livestock Gross Margin (LGM)



### **SUBSIDY RATES**

Recently increased federal subsidy rates based on selected coverage ranges are available for fed/feeder cattle and swine

- » 35% for coverage levels at 95-100%
- » 40% for coverage levels at 90-94.99%
- » 45% for coverage levels at 85-89.99%
- » 50% for coverage levels at 80-84.99%
- » 55% for coverage levels at 70-79.99%

#### ADDED FLEXIBILITY

- » Premiums can now be paid at the end of the endorsement period
- » Producers are now allowed to sell livestock 60 days prior to the policy end date (previously 30 days)





#### **SUBSIDY RATES**

Federal subsidy rates are available to producers based on the level of coverage elected

LGM - Swine: 18% with zero deductible up to 50% with a deductible of \$12 or greater

LGM - Cattle: 18% with zero deductible up to 50% with a deductible of \$70 or greater

LGM - Dairy: 18% with zero deductible up to 50% with a deductible of \$1.10 or greater

### **WEEKLY PURCHASE OPTIONS**

For more effective risk management, coverage can be purchased weekly (previously monthly)



# **REASONS TO PARTNER WITH PROAG**

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- Our customer service is second to none
- Our claims process is founded on speed and accuracy

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Visit ProAg.com/LivestockProgram or give us a call at (800) 366-2767 to protect your operation.



### **GROW WITH CONFIDENCE**









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